



## Expand Your Business and Horizons

REALTORS® know the importance of adapting and remaining relevant in today's marketplace. By developing a business practice rooted in inclusion and equality, you can help buyers of all cultural background achieve the dream of homeownership.

The **At Home with Diversity® (AHWD) certification course** teaches you how to work effectively with diverse populations so you can build business success in today's multicultural real estate market.

- ♦ Assess and understand attributes of diversity in local markets and their impact on the real estate industry
- ♦ Build a business plan and selling strategy to successfully service all client profiles
- ♦ Understand basic competencies to earn the confidence of potential buyers and sellers, regardless of race, ethnicity, religion, gender, handicaps, familial status, or national origin

### AHWD Certification Requirements

To be certified as an At Home With Diversity® real estate professional, you must:

- ♦ Be free from violations of the Fair Housing Act
- ♦ Complete the At Home with Diversity® class
- ♦ Sign the certificate agreement
- ♦ Pay the one-time application fee of \$40

## At Home with Diversity® Certification

April 23, 2025

9:00 AM– 4:30 PM

GMAR

9:00 AM– 4:30 PM

24725 West 12 Mile, Ste 100  
Southfield, MI, 48034

GMAR Members: FREE!

Non-Members: FREE!

### Register Now!

Online at [GMARonline.com](https://www.gmaronline.com)



*Presented by:*

JAMES CRISTBROOK  
AHWD, ABR



5 Standard, 2 Legal & meets State and National Fair Housing requirements

*\*This course meets both the national and state Fair Housing requirements.*